

Replacement of NVC Village Truck - Financial Breakdown

Current Vehicle:

2020 Ford F350

Odometer: ~48,300

Estimated Trade-In Value: \$25,000 to \$26,000

New Purchase Quote 09/11/2026: Quirk Ford, Belfast, ME

2027 Ford F350 Crewcab XLT 4X4

Base Retail Price	\$ 63,580	
Less Negotiated Discount	<u>2,984</u>	
Adjusted Sales Price	60,596	
Trade-In Value of NVC truck	<u>25,000</u>	<i>(depends on trade date)</i>
Base Price after trade-in	35,596	
+ Documentation Fee	579	
+ Preferred Package (1)	4,535	
+ Non Taxable Fees	34	
Sales Tax	<u>-</u>	<i>NVC is tax exempt</i>
Net Quirk Ford Price	40,744	
+ Lights/Wiring for Header and Backup (2)	<u>6,000</u>	
NVC Net Price (All-In)	\$ 46,744	

*(1) Preferred Package includes truckside plow attachment,
wiring for sander, and magnum back rack*

(2) To be provided by another vendor

Cost Splits by NVC department: General 50%, Water 25%, Wastewater 25%

General 50%: \$23,372 (Amt. accrued thru 2026: \$53,050)

Water 25%: \$11,686 (Amt. accrued thru 2026: \$4,000)

Wastewater 25%: \$11,686 (Amt. accrued thru 2026: \$8,000)

Related Notes

Truck Plow was replaced in 2025

Sander replacement (~\$10K) expected winter 2027/2028